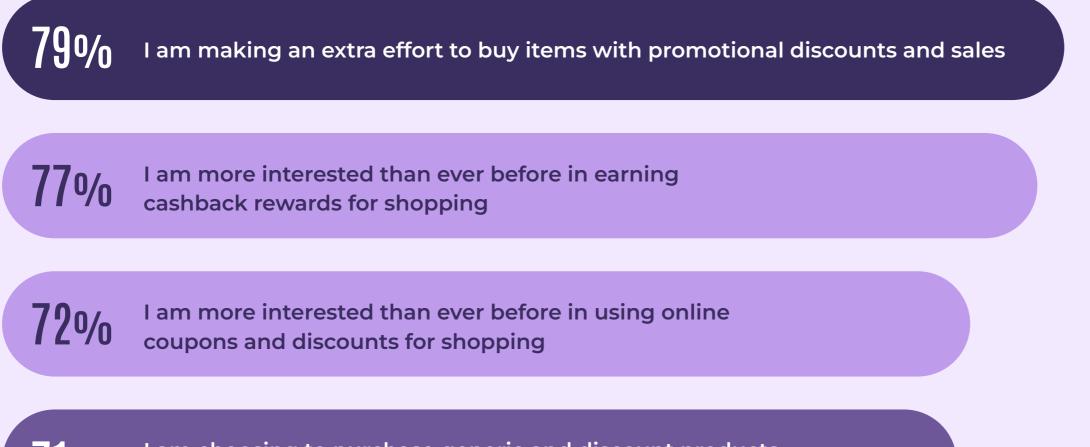
# **Wildfire** How Cashback Browser **Extensions Positively** Impact Shopper Behavior

Consumers continue to seek ways to stretch their dollars by applying moneysaving tactics when they shop online. Earning cashback rewards and applying coupons are consistently the most popular tools they use when they shop online.

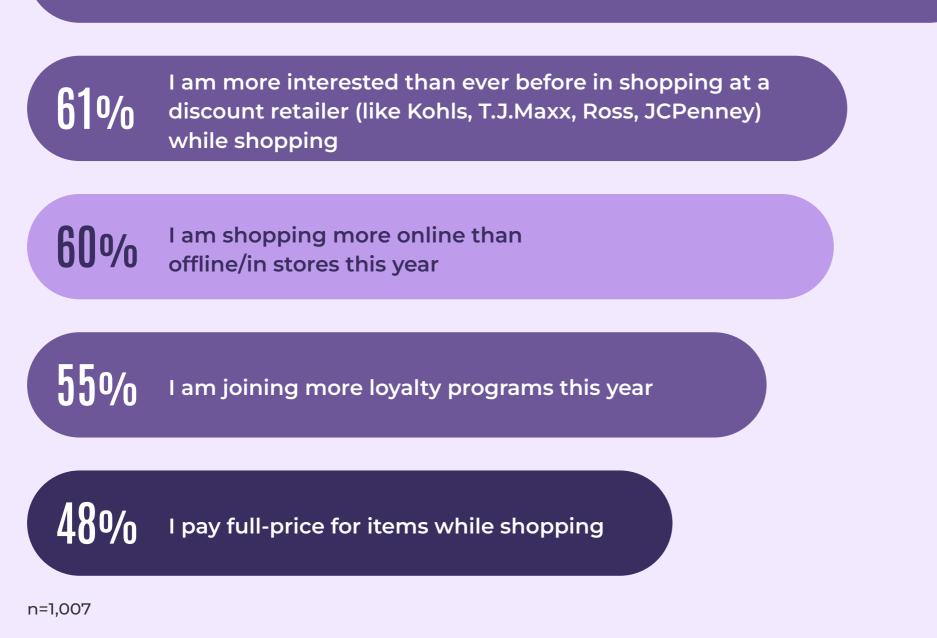
Based on Wildfire's Banking on Shopping Rewards report, we'll take a look at why browser extensions have become one of the most effective tools for activating cashback and coupons for today's value-conscious consumers.

77% of today's consumers are more interested than ever in cashback rewards and coupons.

Respondents who agreed with the following statements:



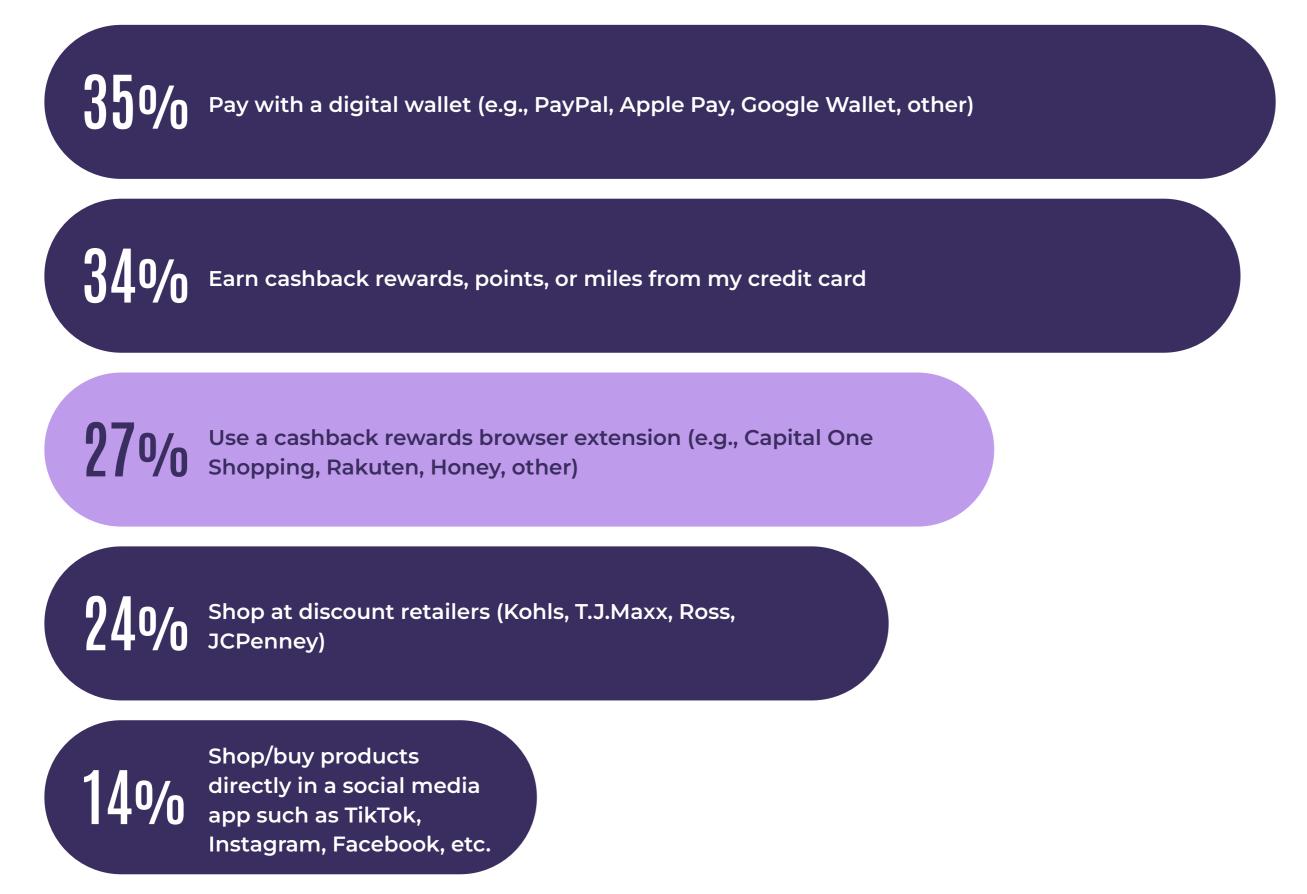
I am choosing to purchase generic and discount products 71% rather than premium, brand-name products



#### Consumers use many tactics to save money when shopping.

Nearly 1 in 3 consumers (27%) report using cashback browser extensions more than last year.

#### In 2024, are you doing the following more, less, or about the same as last year? — More Summary



## Consumers use cashback browser extensions frequently to save money.

Which one of the following statements applies MOST to you when you shop online?last year? — More Summary

## (70%) I almost always/sometimes

[30%] [ rarely/never use a browser extension for cashback rewards or online coupons

n=387

830/n

### Browser extensions help consumers shop with confidence.

860/0 find offers in the extension, valuable

RADO trust the offers they get through their extension

report they save time by getting coupons in their extension

Cashback and coupon offers delivered in browser extensions can benefit merchants, too.

## Influence merchant choice **by** of respondents who use a browser ext choose to shop at merchants where they will get a de to shop at merchants where they will get a deal

## Enhance conversion rates **930/n** are more likely to

complete their purchase

# Increase average order value

**600** of consumers spend more because they are getting a deal

As uncertain economic conditions persist, customers will use money-saving features such as shopping rewards and coupons in browser extensions more and more to help them save.



Methodology: Wildfire commissioned a survey conducted by Big Village of more than 1,000 U.S. consumers aged 18+ in May 2024 to assess consumer spending habits including the tools they are using to save money today, and implications for the financial services industry.